



## Glenn J. Williams

Chief Executive Officer  
Primerica, Inc.

Glenn J. Williams has served as Primerica's Chief Executive Officer since April 2015. He served as the company's President from 2005 to April 2015. Previously, as Executive Vice President of Field and Product Marketing for international operations from 2000 to 2005, as President and Chief Executive Officer of Primerica Canada from 1996 to 2000, and in roles of increasing responsibility as part of Primerica's international expansion team in Canada from 1985 to 2000. He began his career with Primerica in 1981 as a member of the company's sales force and joined the Home Office team in 1983. Mr. Williams received his B.S. in Education from Baptist University of America. He currently serves on the board of trustees for the Georgia Baptist Foundation.





## Anthony P. Solazzo

Chief Executive Officer  
e-TeleQuote Insurance, Inc.

Anthony P. Solazzo has served as Chief Executive Officer of e-TeleQuote Insurance, Inc. since 2011, when he founded the company. Mr. Solazzo is an insurance industry veteran with over 30 years of experience in building and scaling companies within the industry. From 2006 to 2010, Mr. Solazzo was the CEO of TRG Insurance Solutions, a provider of outsourced sales services to the insurance industry, which was started by Mr. Solazzo as bpo3, majority acquired by TRG in 2006 and successfully exited in 2010 through a sale to TRANZACT, a private insurance distribution company. Thereafter, Mr. Solazzo was part of the TRANZACT management team until he partnered again with TRG to start e-TeleQuote in late 2011. Previously, Mr. Solazzo managed around 2,500 sales agents at Jackson National Life, a top-25 life and annuity insurance company in the U.S., owned and operated a life and health insurance agency and started within the insurance sector as a licensed life and health agent in 1984. Mr. Solazzo has a B.A. from Eckerd College and resides with his family in the Clearwater, Florida area.

